

# NEWSWIRE

SERVING NORTHERN ILLINOIS, SOUTHERN WISCONSIN AND NORTHWEST INDIANA WITH LOCATIONS IN: ■ ELK GROVE VILLAGE ■ ROCKFORD ■ ST. CHARLES ■ GURNEE ■ CHICAGO ■ SOUTH HOLLAND

## Smart Dispense System



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Steiner - Supplier Partnership Group

Part of the package of solutions that Steiner's Supplier Partnership Group offers the DispenseSource's inventory management system. While many companies sell "vending" systems, with most focused on tooling applications, DispenseSource has taken a broader approach. American corporations spend billions of dollars each year on MRO supplies. From the office to the manufacturing floor, companies recognize the huge impact that supply consumption is having on their bottom line. The importance of this impact on future competitiveness within a global, Internet-based economy drives these companies to B2B e-commerce solutions to optimize their supply chains. Steiner selected DispenseSource as the system of choice because of the professionalism of the company, as well as the flexibility of their systems and equipment. They are currently the largest point of use technology provider to the industrial market. The Smart Inventory Manager, SIM, is managing over 650MM MRO material throughput per year. Currently, DispenseSource is averaging over 40% in consumption reduction with some of the major fortune 50 companies. DispenseSource's main focus is to assist their clients with driving out cost from their bottom line, which makes them a good fit with Steiner and our ongoing efforts to help our customers with their cost savings objectives.

DispenseSource offers a comprehensive range of technology solutions to meet the inventory management challenges within the Industrial market. Smart Inventory Solutions include: Implementation Planning Services, Database Content Management, Automated Inventory Management Devices, Bar Code Scanning & Labeling Solutions, Spot Buy Management and Event & Asset Tracking.



Solutions range from basic hand held bar code scanning, to advanced automated dispensing technology. MRO management strategies are matched with the appropriate Dispense-Source Smart Inventory Solution, providing increased organization, standardization, replenishment automation, controlled product disbursement and maximum return on investment to your participating customers. The inventory management solutions tie into one common Web based platform, allowing 24/7 access to a powerful menu of reports, alerts and tools. By utilizing a true web based platform, allow your clients to receive "real time" transactional data. This comprehensive network can operate in a stand-alone fashion, or can synchronize with a client's ERP or procurement systems. Replenishment activity funnels electronically to respective supplier stocking locations, facilitating total supply chain collaboration.

When effective inventory management is combined with Steiner's technical approach to provide the best and most cost effective product for the application, our customers can improve their operations and reduce their total costs.

