

A comprehensive portfolio of assessment, design, run and optimization professional and managed service offerings.

Nexiant's MRO excellence services are designed to help companies achieve operational efficiency and sustainable results by maximizing production line uptime and reducing overall MRO costs throughout the organization.

The Daily Challenge

Visibility and process control are the most critical variables to effectively manage indirect materials. Yet it is an afterthought for many companies. Best practices have been developed and adopted for ERP, Procurement and Maintenance Planning in manufacturing, but the supply chain doesn't end there. It ends with plant floor inventory management. Companies typically lose control of indirect materials once they arrive at their destination. The challenge is that they don't have a disbursement strategy to control these materials down to the end user. This broken link in the supply chain can come at a significant cost.

Typically, indirect materials are managed at the plant level with manual processes, which can lead to uncontrolled usage and shrinkage, high inventory carrying costs and unpredictable fill rate performance on critical support items. Consumption data is not integrated with other supply chain management systems, which is also critical.

The cost impact of not having the right indirect materials in the right place at the right time is exponential – affecting production, distribution, sales and customer satisfaction.



The Nexiant Excellence Solution

Nexiant offers a complete solution for managing MRO processes and related systems. The service program is called Nexiant Excellence and it offers two different levels of service: Nexiant's MRO Assessment and Nexiant's Program Management.

MRO Assessment

Nexiant assess the client's existing operations and then benchmarks them against best-in-class industry practices. The consulting team will identify current gaps in MRO operations and provide recommendations for improvements. As part of the assessment, companies will receive:

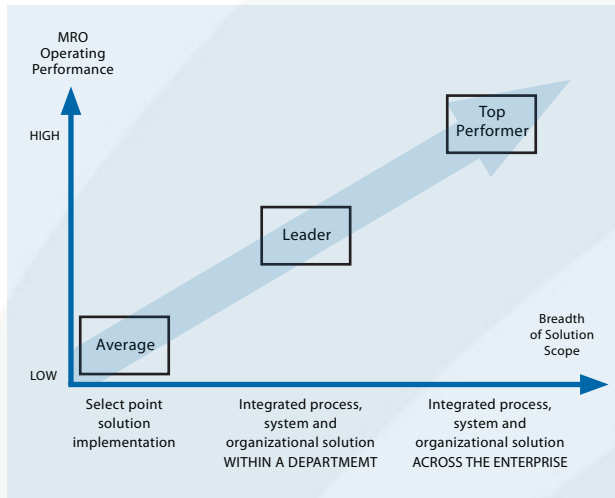
- Process / system maps for all major MRO processes
- Operational baseline metrics
- GAP Analysis – processes, systems and organization
- Recommendations to fine tune POU cabinets & MRO software configuration
- Solution Summary and ROI analysis

Program Management Services

Nexiant provides program management services to ensure fundamental MRO processes and systems are operating efficiently. Nexiant program management services include:

- Implementation of "best practices" and KPI dashboard reporting
- Technology implementation and management
- Management of material distribution to the point-of-use
- Management of MRO Crib and Buyer operations
- MRO operational tune-up services

MRO “Stages of Excellence” Journey Enabled by Nexiant Services



Our Approach

Nexiant executes against a proven methodology that is customizable to unique customer environments.

- **Design/Build/Deploy/Run Work Plan** – The Nexiant methodology is built on a proven work plan-based structure. This standardized approach ensures consistent, high quality quality delivery.

Nexiant Delivery Methodology



- **Program Management** – Nexiant utilizes robust management processes and tools that include executive dashboarding, issue escalation processes and key financial metric scorecarding.

The Value Proposition

Nexiant Excellence positively impacts plant margins by maximizing production line uptime and reducing the overall total cost of ownership.

From a revenue perspective, the service program helps reduce stock outs for critical production line MRO consumable and tooling inventory thereby optimizing production uptime. From a cost perspective, it helps reduce MRO consumable consumption and shrinkage, lower inventory holding levels and inventory carrying costs and reduces crib transaction volumes and related staffing.

Nexiant’s technology provides enterprise visibility for managing MRO inventory across multiple cribs and plants. Its business intelligence reporting unlocks data in a customized way to help managers leverage MRO inventory assets across the enterprise instead of being constrained by department-only views.

A Proven Track Record

Nexiant’s technology & services are helping many Fortune 500 companies in some of world’s largest industrial segments:

- Agricultural Heavy Equipment
- Aircraft
- Automotive
- Construction Materials
- Consumer Products
- Defense
- Electronics
- Food Beverage
- Medical Device
- Metals
- Mining
- Packaging
- Pulp and Paper
- Textiles
- Tool and Die
- Utilities/Energy